



## Judith Pierce

Judith has a successful track record in line management over a number of years, the last 20 of which were in the automotive industry. During this time she gained breadth and depth of experience, knowledge and skills through a number of roles, including managing a complete, highly-successful, business unit with a turnover in excess of £10 million. This role and others involved sales management, marketing, building and controlling budgets, designing and facilitating workshops, and market research. Judith has a Diploma in Management Studies (DMS) from Portsmouth University and a Masters in Business Administration (MBA) from Canterbury Business School.



After graduating as a mature student, in 2004, Judith became a co-founding director of Magus Toolbox Ltd (MTL), a company which provides leading edge methodologies to consulting companies in the UK, South Africa, Italy and the USA. Judith contributed extensively to the design and development of the MTL business model, and to each of the MTL tools and methodologies. The most powerful and widely-used of the MTL products is Magus Networker, which is a unique software based tool that works by illuminating the 'shadow' or 'hidden' networks that exist in organisations. In doing so, it provides critical information to enable people to interpret the results, and so make changes to improve the effectiveness and efficiency of the organisation.

For the last 10 years, Judith has applied her wide-ranging skills to her real passion, which is working with people to realise, develop and apply their collective knowledge. This has involved working with the private sector, the police, and third sector organisations.

Enabling innovation and helping people create new knowledge is a key driver. Helping to build collaboration across functional and organisational boundaries is another. Working with people to turn that collaboration and new knowledge to solving problems that help to add value to communities through public sector agencies is a principle aim.

In addition, Judith deals with all financial, legal and commercial aspects of the MTL business, and is also a founder member and volunteer treasurer of a small charity in France.